



# Partner Ready Portal

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## My Account

[My Status, Certificate and Insignias](#)[Joint Business Planning](#)[Contracts and Compliance](#)[Manage Users](#)[My Email Preferences](#)[Partner Quick Start](#)[Manage Software & Licenses](#)[Partner Portal Administrator \(PPA\)](#)[Community](#)

## Deals

[Deal Registration](#)[Manage Leads](#)[Integrated Quoting Tool 2.0](#)[Special Price Communication](#)[Create Proposals](#)[TCO/ROI Solutions](#)

## Orders

[Ordering & Delivery Info](#)[HPE Channel Services Network](#)[Manage Claims](#)[Enterprise Solutions Software Mgmt](#)

## Benefits

[Compensation](#)[Market Development Funds](#)[Competitive Comparison Tool \(C3T\)](#)

## My Dashboard

[CUSTOMIZE YOUR DASHBOARD](#)

### Engage and Grow

Engage&Grow is a Partner incentive program that rewards Partner Sales Representatives for selling preselected HPE products and services.

[GO](#)

### Comp Optimizer 2.0 Interac...

67 days left in FY19 Q4

[GO](#)

Updated: 08-26-2019

### Support Service Central

Support Service Central enables you to navigate to the Care Pack services that relate to a given product family or service level for EMEA.

[GO](#)



# Compensation

[GET SUPPORT](#)

## Incentives and Rewards Management

Path: My workspace > Benefits and rewards > Compensation

View and enroll onto incentives and reward programs that your company is eligible for.

[GO](#)

### Platform compatibility

IE Newest Version   Firefox Newest Version   Safari Newest Version  
Chrome Newest Version

## Related content

- [➔ Compensation Guidelines](#)
- [➔ Terms, Conditions & Program Aids/Guides](#)

## Comp Optimizer

Path: My workspace > Benefits and rewards > Compensation

New partner compensation viewer with new capability to simulate and optimize your compensation.

[GO](#)

Simulate and optimize what you could earn at the end of quarter

### Platform compatibility

IE Newest Version   Firefox Newest Version   Safari Newest Version  
Chrome Newest Version

## Comp Optimizer 2.0

Comp Optimizer 2.0 provides you the ability to view the latest HPE partner compensation and performance on participant programs. It also provides you the simulation capability to boost benefits.

[GO](#)

Programs you can track: Accelerator, Base Compensation, Tactical Programs.

### Platform compatibility

IE v10 +   Firefox v26 +   Chrome v29 +

PERFORMANCE

PAYMENT

TACTICAL PROGRAMS

25

Days passed

67

Days left

1,217 EUR

Earned so far

4,478 EUR

You can get

Last Update: 08/26/2019

Strategic

1 USD = 0.885 EUR

EUR

FY19Q4

DOWNLOAD SALES

DOWNLOAD PERFORMANCE REPORT

SIMULATION MODE : Linear Projection

BU	PROGRAM	SCHEME CATEGORY	SUB BU	PRODUCT GROUP	SCHEME	CURRENCY	ADJUSTED	MEMBERSHIP	SPECIALIZATION	CALC TYPE	TARGET	DISTRIBUTION
<input type="checkbox"/> HPE ...	HPE PartnerReady	Core Compensation	HPE Aruba	Aruba DCN	Partner Ready DCN Speciali...	EUR	N			Net	0	
<input type="checkbox"/> Hybr...	HPE Partner Ready	Core Compensation	Compute	Compute Standard Silver	Partner Ready Silver Hybrid...	EUR	N			Net	0	
<input type="checkbox"/> Hybr...	HPE Partner Ready	Core Compensation	Compute	Compute Focus Silver	Partner Ready Silver Hybrid...	EUR	N			Net	0	

PERFORMANCE

PAYMENT

TACTICAL PROGRAMS

FY19Q4

Program Name	Scheme Name	Maximum Bonus	Status	Enrollment Date	Expiry Date	
Germany Q4FY19 Pump up the Volume Aruba	Germany Q4FY19 Pump up the Volume Aruba	6129	Pending		2019-10-31	ENROLL

Enrollment Details

Terms & Conditions

HEWLETT PACKARD ENTERPISE CASH ENGINE INCENTIVE TERMS  
  
This Q4 FY19 Pump up the Volume Aruba Cash Engine Incentive ("Cash Engine Incentive") is driven by Hewlett Packard GmbH, Herrenbergerstr. 140, 71034 Boeblingen, Germany. It is only valid in Germany and open to storage media supplies distributors who have an HPE Supplies Distributor Agreement with Hewlett Packard Enterprise B.V., Amstelveen, Meyrin Branch ("Supplies Distributors") and the

Sub BU Details:

SBU	PRODUC...	MAX_RE...	REBATE_...	REBATE...	REBATE...	REBATE...	REBA
HPE Aru...	Germany...	6129	2%	0	0	0	0

☐ I Agree

ACCEPT

REJECT